

Detroit Safety Team & BLM Detroit are looking for a Director of Development!

Join these two amazing community organizations!

Black Lives Matter Detroit (BLMDet) fights for Black liberation, using mass media and educational programming to foster an ever-evolving ecosystem based upon the equitable representation and centering of all identities within the African diaspora. chooses to actively participate in the cultivation of a culture that affirms, uplifts, and honors the multitude of life experiences within Black communities and across all spectrums. We choose to use our platform to uplift long-standing activists; providing avenues for political education; artistic expression and education; cultural, social, economic analysis; food and nutrition justice activism; direct support for those impacted by state-sanctioned violence.

The Detroit Safety Team (DST) supports Detroiters in their ability to navigate conflict, harm, and abuse via non-punitive processes and practices; shifting the collective understanding of accountability and personal responsibility. To transform harm, we deepen our interconnectedness and develop a shift in ownership over our safety and the safety of our community. We promote a culture of safety absent of police presence, offer consultations with groups and individuals regarding safety and accountability, and facilitate the creation of tools and tactics of self-reliance that work outside of the structures of the state.

How to Apply:

In lieu of a cover letter, please answer the following questions along with your resume and three references. Responses should be limited to 2 pages.

1. Please describe an experience where you led or contributed to a successful direct ask or crowdfunding campaign.
2. What is your experience in grant writing?
3. Please describe your relationship to the city of Detroit, and why it is important?

All applicants should include: "Name/Dir. Of Dev" in the subject line of the emails. Please email responses, cover letter, resume, and references as PDFs to: info@redefinesafety.org

Application process is open until filled.

Purpose:

Two Detroit community organizations are working in partnership to build a better future. BLMDetroit and DST are looking for an experienced and motivated individual to lead fundraising development for both organizations. This individual should be motivated, organized, personable, fiscally responsible, and of the highest integrity. They should have experience interfacing with donors, hosting fundraising events, writing successful grants, and managing budgets. As a part of this position, individuals will be required to work closely with the Comms Dept., to craft and develop public relations materials for the purpose of enhancing and promoting fundraising programs.

Responsibilities:

- Building and maintaining donor relationships
- Cultivating both small and large sustainers
- Cultivating B2B sponsors
- Grant writing
- Hosting/organizing fundraising events
- Leading Direct Ask and Crowdfunding Campaigns

Qualifications:

- Excellent verbal and written communication skills
- Excellent fiscal management skills
- Grant writing experience
- Experience managing budgets in excess of \$100k
- Confidence in Public Speaking
- Experience building and sustaining relationships
- Dependable and clear communicator
- Logistics experience
- Event planning experience
- Experience writing pitch-decks, talking points
- Detroit residence preferred
- High School Diploma or equivalent GED required
- Bachelor's Degree preferred but not required

Ideal Start Date: ASAP or February 2022

Salary and Work Requirements:

This is a contract position. You will be asked to work a minimum of 15-30 hours per week for a flat fee of **\$50,000.00 (fifty thousand dollars)**.

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