

COST SHOULD NEVER BE A BARRIER

Detroit Safety Team uses a Gradient Pricing Model. Combining existing ideals from Gift Economics & Sliding Scale models, we offer various tiers of pricing based upon a client's capacity to pay. We work hard to make sure our services are available to every client, and ask every client to help make sure these services are available to all.

TIER 1

HELP US KEEP THE LIGHTS ON

\$53.02/hr

At our initial basic tier, client payments contribute to helping DST pay only our basic costs; keeping the lights on so we can continue to serve our community.

You might fit into this category if:

- 1) You are an hourly employee, or employ exclusively hourly employees and volunteers.
- 2) You are the primary breadwinner
- 3) You support multiple individuals
- 4) You are sometimes unable to pay monthly expenses.

TIER 2

SOME SERVICES SHOULD NEVER
COST MONEY

\$70.69/hr

Certain services are so sensitive and essential, they should never require payment. At our second tier, client payments contribute to helping DST can both meet our basic costs and provide these community accountability processes free of charge.

You might fit into this category if:

- 1) You have support in your household to pay bills
- 2) You find yourself able to pay your monthly expenses with a little left over
- 3) You are able to manage a balanced org. budget

TIER 3

HELP OTHERS GET THE ASSISTANCE
THEY NEED

\$88.19/hr

Our third tier includes all of the previous costs, but also helps us provide services to those financially unable to pay.

You might fit into this category if:

- 1) You are a salaried employee
- 2) You have had consistency or growth in your pay rate
- 3) You are able to pay monthly expenses with ease
- 4) You regularly make charitable donations
- 5) Your org. makes a consistent yearly profit

TIER 4

CREATING LONGEVITY
AND SUSTAINABILITY

\$101.45/hr

Our fourth tier includes all previous costs, but also helps us create organizational longevity, making sure we can keep our doors open and continue providing services into the future.

You might fit into this category if:

- 1) You are a salaried employee
- 2) You have had consistent growth in salary or organizational income
- 3) You make regular recreational purchases
- 4) You can confidently pay monthly expenses with excess
- 5) Your org. has several employees, providing benefits and stability